

Product Category	BAFO Office Depot Discount % off List
Core	
Breakroom & Cleaning Supplies	40%
Consumables	66%
Folders, Binders & Accessories	70%
Toner - HP	35%
Toner - Non HP	32%
IT Peripherals	34%
Equipment	30%
Non-Core	
Breakroom & Cleaning Supplies	40%
Consumables	66%
Folders, Binders & Accessories	70%
Paper - Other	60%
Toner - HP	35%
Toner - Non HP	32%
Toner - Reman	63%
IT Peripherals	34%
Equipment	30%
Generic Core and Non-Core	
Consumables	79%
Folders, Binders & Accessories	75%
Equipment	36%
IT Peripherals	32%
Paper - Other	71%
Breakroom & Cleaning Supplies	55%
Paper - 20# White (Recycled and Virgin)	79%
Toner - Non HP	61%
Toner - Remanufactured	63%

BAFO Office Depot Volume Discounts Proposed	
When Annual Spend Level Exceeds...	Additional Discount Off List Price Offered
\$5,000,000	0.00%
\$10,000,000	0.00%
\$15,000,000	0.00%
\$20,000,000	0.00%
\$25,000,000	0.00%
\$30,000,000	0.00%
\$35,000,000	0.00%
\$40,000,000	0.00%
\$45,000,000	0.00%
\$50,000,000	0.00%
\$55,000,000	0.00%
\$60,000,000	0.00%
\$65,000,000	0.00%
\$70,000,000	0.00%